

EXHIBITOR CONTRACT

The exhibiting company agrees to the contracted exhibition space at the **2007 EPIC/SPIE Europe for Manufacturing for Lighting and Displays Exhibition** being held at the **Conference Centre Adlershof, 10–11 September 2007**; agrees to make payments at the rates listed on this Contract for space chosen; and agrees to abide by all Policies governing the Exhibition.

COMPLETE THIS SECTION AS IT SHOULD BE PUBLISHED

(Please type or print clearly)

Exhibitor Name _____

SPIE Corporate Member No Yes Corporate ID# _____

University Company Government Publisher Association Other _____

Address _____

City _____ State/Prov. _____

Zip/Postal Code _____ Country _____

General Tel _____ General Fax _____

General Email _____ Web Address _____

Parent Company or Publisher Name _____

Company's Main Product Line _____

The Technical Exhibition is limited to organizations with products or services related to the industry served by the event. See Exhibition Policy #6 for details.

Once your contract has been processed, SPIE will send you directions on how to submit a brief Exhibitor Description and to select applicable Product Categories that will be used in online and printed promotions.

CONTACT

Exhibitor Contact _____ Title _____

Address (if different from above) _____

Tel _____ Fax _____ Email _____

Advertising Contact _____ Email _____

EXHIBITION SPACE Please reserve exhibition space at the 2007 EPIC/SPIE Europe for Manufacturing for Lighting and Displays Exhibition. Corporate Member rates reflect a 15% discount. Ask us about becoming a Corporate Member or visit www.spie.org/membership. Claim for Corporate Member Discount is subject to membership level.

Space Type	Qty	Non-Member Fee	Corporate Member Fee	
Tabletop Display	_____ x	<input type="checkbox"/> €250	<input type="checkbox"/> €215	= € _____
Equipped Stand* (9 sqm)	_____ x	<input type="checkbox"/> €600	<input type="checkbox"/> €510	= € _____
			Exhibition VAT (x.19)	= € _____
			Exhibition Space Subtotal	= € _____

SPONSORSHIPS All requests will be accepted on a first-come, first-served basis.

Name	Cost	Name	Cost
<input type="checkbox"/> Dinner (2 available)	€2,500	<input type="checkbox"/> Afternoon Coffee Break (2 available)	€675
<input type="checkbox"/> T-shirt (3 available)	€800	<input type="checkbox"/> Morning Coffee Break (2 available)	€675
<input type="checkbox"/> Poster Reception (3 available)	€800		

Local VAT at 19% is due to be paid by all exhibitors. For further information, please see our Exhibition Policies, 4), on page 2 of this contract. SPIE Europe Ltd.'s VAT number in Germany is #25/246/8012. If you have a VAT exemption certificate, please fax a copy with your contract.

Sponsorship VAT (19%)	= € _____
Sponsorship Subtotal	= € _____
Exhibition + Sponsorship Subtotal	= € _____
Contract Total	= € _____

If your Company is registered for VAT in Germany, please indicate your German VAT number here _____

LOCATION ON SHOW FLOOR

Please Do Do not assign us exhibition space adjacent to or facing the following probable exhibitors:

1) _____ 2) _____ 3) _____ 4) _____

SHARED EXHIBIT SPACE

Yes, my company is planning to share space with one or more companies/divisions.

Upon checking this box, you will be emailed a Co-Exhibitor Form. Submit one form per co-exhibiting company. A €140 administrative fee is charged to the main contracted company for each co-exhibitor added.

Sponsored by



Please mail or fax original, signed contract and required deposit to:

SPIE Europe Ltd.
 2 Alexandra Gate
 Ffordd Pengam
 Cardiff CF24 2SA UK
 Fax: +44 2920 89 4650

In Europe, excluding Germany,

Austria and Switzerland

Laurence Devereux
 SPIE Europe Exhibit Sales
 Effingham KT24 5JS, United Kingdom
 Tel: +44 (0)1372 451340
 Fax: +44 (0)1372 750666
laurence@spieeurope.org

In Germany, Austria and Switzerland

Hermann Doster
 Telefon: +49 (0)7025/841 806
 Telefax: +49 (0)7025/842 983
 Mobil: +49 (0)152/046 096 44
hermann@spieeurope.org

In the Americas and Asia

Al Ragan
 Tel: +1 360 676 3290
 Fax: +1 360 647 1445
spiesales@spie.org

For Office Use Only

Date _____

Amt Rec'd _____

CC Cash Check TC

Check# _____

Reg# _____

IDN# _____

6707-XELD07PW

PAYMENT INFORMATION

If you require an invoice before you pay, please contact: info@spieeurope.org.

- Payment in full due on contracts received after **10 June 2007**.
- See Rules and Regulations for policies regarding Exhibition Space and Sponsorship cancellations.
- A contract confirmation will be sent within 7 business days of receipt of your request.

Please check one of the following options:

- Cheque/Money Order enclosed (payable to SPIE Events Europe Ltd.) for **entire amount** in Contract Total € _____
- Charge **entire amount** in Contract Total to credit card* € _____
- Charge to credit card (**10 June 2007**)* € _____
- VISA MasterCard Diners Club American Express Discover Card No. _____

Signature _____ Expiration Date _____

For wire transfers and bank information, please contact SPIEEurope: info@spieeurope.org

AGREEMENT

The undersigned hereby authorizes SPIEEurope to reserve exhibition space or sponsorships for use by this company during the 2007 EPIC/SPIE Europe for Manufacturing for Lighting and Displays Exhibition. The undersigned acknowledges receipt of and agrees to abide by the Policies attached to this Exhibitor Contract.

Applicant's Signature _____ Date _____

Policy Information

Exhibition Policies

1) LIABILITY: Upon approval of this contract by an authorized Exhibitor representative, it is expressly understood that the Exhibitor has read and agrees to abide by the SPIEEurope liability policies outlined below. The SPIE Events Europe Ltd., hereinafter referred to as SPIEEurope, and all organizations and individuals who are employed by or associated with it, in connection with this Exhibition, will not assume responsibility and shall be held harmless by all Exhibitors for damage or loss resulting from fire, theft, terrorism or threat of terrorism, or any other cause whatsoever, including accident or injury to exhibitors, their employees and agents, the public, or others. The Exhibitor agrees to pay promptly for any and all damages to the exhibition building or its equipment incurred through carelessness, or otherwise, of Exhibitor or its employees or agents.

2) INSURANCE: Exhibitor shall, at its own expense, secure and maintain through the term of this contract, including move-in and move-out days, the insurance listed below. All such insurance shall be primary of any other valid and collectible insurance of Exhibitor and shall be written on per occurrence basis. Claims made policies are not acceptable and do not constitute compliance with Exhibitor's obligations under this paragraph. Required Coverages: (A) Comprehensive General Liability Insurance with limits not less than \$1,000,000 each occurrence, \$2,000,000 aggregate, combined single limit for bodily injury, contractual, and operation of mobile equipment, products and liquor liability (if applicable); (B) Worker's Compensation insurance.

Exhibitor shall name SPIEEurope as an additional insured on its general commercial liability insurance and provide SPIEEurope with evidence thereof in the form of a certificate of insurance from their carrier, 30 days prior to show dates. Exhibitor acknowledges that SPIEEurope has no obligations to maintain insurance on Exhibitor's behalf.

3) PAYMENT SCHEDULE: Full payment of the total space rental fee must accompany a signed original of this contract to the SPIEEurope headquarters office, 2 Alexandra Gate, Ffordd Pengam, Cardiff, CF24 2SA UK.

4) VAT: Local VAT must be charged in accordance with article 9(2)© of the EU 6th VAT directive, where the place of supply of conference/exhibition type services and ancillary services, including the organisation of such activities, is the place where those services are physically carried out.

The customer is able to reclaim the VAT charged to them under the 8th directive VAT reclaim procedure. This policy applies to all countries worldwide without any exceptions.

5) LOCATION: SPIEEurope reserves the right to determine final placement of the Exhibitor.

6) SELLING ON THE SHOW FLOOR: The Technical Exhibition is limited to organizations with products or services related to the industry served by the event. Direct sales and/or delivery of non-related, retail or consumer products are prohibited without prior written approval from show management.

7) TRANSPORTATION/SETUP: All transportation costs, and any other costs related to exhibit setup not explicitly offered above by SPIEEurope, are to be paid by the Exhibitor.

8) LOSSES: SPIEEurope is not responsible for damage to Exhibitor's property or lost shipments either coming in or going out, nor for moving costs. Damage to inadequately packed property is Exhibitor's own responsibility. If exhibit materials, fixtures or equipment fails to arrive, Exhibitor is nevertheless responsible for the exhibit space reserved as per this contract. Exhibitors are advised to insure against these risks.

9) ALCOHOL SERVING AND CONSUMPTION: Exhibitors are not permitted to serve alcohol from and/or within the confines of their booth space nor within the exhibition hall.

10) SECURITY: SPIEEurope will provide general security service on a 24-hour basis to the Exhibition area from the beginning of setup hours through the conclusion of the Exhibition. However, SPIEEurope is not responsible for loss or damage to Exhibitor's property. Exhibitors are advised to insure against these risks.

11) CORPORATE MEMBERSHIP: Corporate membership pricing is valid only if the membership is in good standing and dues are fully paid through the duration of the contracted exhibition. If the membership expires prior to or dues are not fully paid at the time of the contracted exhibition, the exhibitor pricing reverts to the non-member rates and the contracted exhibitor will be liable for the balance due SPIEEurope.

12) MUSIC LICENSING: No copyrighted music may be played in the exhibition area in any fashion (including but not limited to: background music on video or audio tape presentations) without appropriate documented permissions and/or licensing. The Exhibitor is solely responsible for obtaining such permissions and/or licenses for music originating in the Exhibitor's booth/display area. The Exhibitor is also responsible for any fines, court fees, and all other costs that may arise from failure to comply with these requirements.

13) CANCELLATION / SPACE REDUCTION: Any cancellation, space reduction requests, or requests for changes of this contract must be made in writing and forwarded to the Headquarters at SPIEEurope Office, 2 Alexandra Gate, Ffordd Pengam, Cardiff, CF24 2SA UK. Cancellations or space reductions will be subject to charges according to the following schedule:

- More than five months before show start date, by 9 April 2007 – Eligible for full refund.
- More than 90 days and less than five months before show start date, 10 April 2007 through 9 June 2007 – Deposit forfeited; excess of deposit paid will be refunded in full.
- 90 days and less before show start date, after 10 June 2007 - Full amount of fee is due.

In the event of cancellation or reduction of contracted space, and subject to the above cancellation charges schedule, SPIEEurope shall retain the right to resell canceled space without rebate or allowance to the Exhibitor.

14) TERMINATION OF EXHIBITION: In the event that the premises in which the Exhibition is or is to be conducted shall become, in the sole discretion of SPIEEurope, unfit for occupancy, or in the event the holding of the Exhibition or

the performance of SPIEEurope under the Exhibit Reservation Contract (of which these Rules and Regulations are a part) are substantially or materially interfered with by virtue of any cause or causes not reasonably within the control of SPIEEurope, said Contract and/or the Exhibition (or any part thereof) may be terminated by SPIEEurope. SPIEEurope shall not be responsible for delays, damage, loss, increased costs, or other unfavorable conditions arising by virtue of cause or causes not reasonably within the control of SPIEEurope. If SPIEEurope terminates said Contract and/or the Exhibition (or any part thereof) as aforesaid, then SPIEEurope shall not be liable to the Exhibitor other than for a prorated refund of such Exhibitor's space price payment determined on the basis of the number of Exhibition days remaining. For purposes hereof, the phrase "cause or causes not reasonably within the control of SPIEEurope" shall include, but not by way of limitation: fire, casualty, flood, epidemic, earthquake or inclement weather; explosion or accident; blockade or embargo; governmental restraints; restraints or orders of civil defense or military authorities; terrorism or threat of terrorism, act of public enemy, riot, or civil disturbance; strike, lockout, boycott, or other labor disturbance; inability to secure sufficient labor, technical, or other personnel; failure, impairment, or lack of adequate transportation facilities; inability to obtain, or condemnation, requisition, or commandeering of necessary supplies or equipment; local, state, or Federal law, ordinances, rule, order decree, or regulation, whether legislative, executive, or judicial, and whether constitutional or unconstitutional; or Acts of God.

Exhibition Space Specifications

Tabletop Display includes one table and two chairs. No floor-standing backdrops allowed. Maximum height of table-top display from table surface is 1.2m. One entry ticket for the technical conference included.

Equipped Stands - Display space defined by hardwalls. Height restriction of 2.5m. One entry ticket for the technical conference included.

Sponsorship Policies

No sponsorship will be reserved or assigned without a signed form.

Payment in full is due **10 June 2007**. Contracts submitted after **10 June 2007** must be paid in full. Any cancellation or request for changes of this contract must be made in writing and forwarded to the SPIEEurope Office, 2 Alexandra Gate, Ffordd Pengam, Cardiff, CF24 2SA UK.

Cancellations will be subject to charges according to the following schedule.

- More than five months before show start date, by 9 April – Eligible for full refund.
- More than 90 days and less than five months before show start date, 10 April 2007 through 9 June 2007 – Deposit forfeited; excess of deposit paid will be refunded in full.
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